



## One Year In. Full Speed Ahead!

2025 marked a pivotal year for AdAstra BIO. What began as an evolution of BioKansas became a focused, industry-driven trade association aligned with the future of life sciences in Kansas and the Midwest.

Over the past year, we sharpened our mission around life sciences manufacturing, advanced production, and advocacy, expanded policy engagement, delivered measurable member cost savings, and created more intentional spaces for companies to connect where growth happens.

### 2025 Highlights

- Launched AdAstra BIO
- Expanded state and federal advocacy
- Delivered member cost savings through Bio Business Solutions
- Hosted high-impact events and convenings

### Looking Ahead to 2026

2026 is about execution and scale with deeper manufacturing-focused programming, expanded advocacy in Topeka and Washington, D.C, workforce initiatives, and strategic partnerships

Our goal is simple: make Kansas a place where life sciences companies can build, grow, and stay.

*“Together, we’re building the Heartland life sciences ecosystem.*

*Thank you to our members, partners, and supporters  
for making 2025 a year of momentum and 2026 a year of execution.”*

— Lauren Mages  
Director, Member Engagement

# Welcome New Members!

Join us in welcoming the newest organizations to AdAstra BIO!



## CINGULATE®

Cingulate® is a biopharmaceutical company utilizing its innovative Precision Timed Release™ (PTR) drug delivery platform technology to build and advance a pipeline of next-generation pharmaceutical products.



## ENHANCE DIAGNOSTICS

Enhancing at Home Health Monitoring for Chronic Diseases.



## STEELY GROUP

Your Strategic Sourcing & Recruitment Partner for Scientific, Clinical & Commercial Talent.



## Hito LLC

Strategic tax consulting designed to save you money and support future growth.



Finding solutions for people facing the world's most difficult-to-treat conditions.

**We're thrilled to have you as part of our innovative community!**

# Discounts you receive as a member



## Saving with Bio Business Solutions®

Saving the life sciences industry over \$700M annually.

| Vendor                                   | Services                                    | Cost Savings                         |
|--|---|--------------------------------------|
| <b>ADP</b>                               | HR Solutions and R&D Tax Credit Assessments | Waived Fees and 25% off HR Solutions |
| <b>Airgas Healthcare</b>                 | Packed Gas and Equipment                    | Variable Discounts                   |
| <b>ALT (American Laboratory Trading)</b> | Refurbished Lab Equipment                   | 15% Discount                         |
| <b>AON</b>                               | Workforce Consulting                        | 10% Discount                         |
| <b>Avantor (delivered by VWR)</b>        | Lab Supplies                                | Up to 75% Discount                   |
| <b>BREX</b>                              | Corporate Credit Card                       | Tailored Rewards                     |
| <b>CHUBB</b>                             | Business Insurance                          | 10% Discount                         |
| <b>CleanHarbors</b>                      | Waste Removal                               | 40% Discount                         |
| <b>Nikon</b>                             | Microscope Systems                          | 15% Discount                         |
| <b>ODP</b>                               | Office Supplies                             | Up to 75% Discount                   |
| <b>PSC Biotech</b>                       | Quality and Validation Services             | 10% Discount                         |
| <b>PSC Software</b>                      | Cloud QMS, 33% off                          | 35% Discount                         |
| <b>ShareVault</b>                        | Cloud-Based File Sharing                    | 25% Discount                         |
| <b>United Van Lines</b>                  | Moving and Storages                         | Variable Discounts                   |
| <b>UPS Healthcare</b>                    | UPS Healthcare                              | Up to 74% Discount                   |
| <b>UPS Healthcare</b>                    | Packed and Storage                          | Up to 74% Discount                   |

# ADASTRA BIO

## 2026 EVENTS

**JAN 29**

**340B WEBINAR**

ONLINE LINK ON WEBSITE

**MAR 5**

**FOUNDER'S FORUM**

FRICITION BREWING CO.

**MAY 27**

**PITCH & PUTT – A STARTUP PITCH COMPETITION**

**AND GOLF SCRAMBLE** Ironhorse Golf Club

**JUN 9**

**CRO/CDMO SYMPOSIUM**

**JUNE 22-25**

**ADASTRA AT BIO US CONFERENCE**

SAN DIEGO, CA

**AUG 4-5**

**BIO RESEARCH AND INDUSTRY CONFERENCE  
(KC/BRICK)**

KANSAS UNIVERSITY – EDWARDS CAMPUS

Second Tuesday Every Month: **PULSE WEBINAR**

Monthly Q&A/Updates Webinar



*Member/ Partner*

# SPOTLIGHT



*Trusted Advisors for Growth*

## **Kansas Manufacturing Solutions:**

### **Manufacturers Trusted Advisors for Growth in Kansas**

Kansas Manufacturing Solutions (KMS) supports manufacturers across the entire state of Kansas, working with companies of all sizes, industries, and stages of growth. As Kansas' Manufacturing Extension Partnership (MEP) Center, KMS serves as a trusted advisor for manufacturers looking to strengthen operations, develop their workforce, and remain competitive in an evolving manufacturing landscape.

From rural communities to major manufacturing hubs, KMS meets manufacturers where they are, bringing the right expert, at the right time. Their statewide reach ensures that companies have access to expertise and support regardless of location, helping strengthen not only individual businesses but the broader Kansas manufacturing ecosystem.

### **Solving People, Process, and Operational Challenges**

KMS works alongside manufacturers to address the issues that most directly impact performance. Their approach focuses on three core areas: people, process, and business operations.

### **Building a Skilled and Engaged Workforce**

Workforce challenges are one of the most pressing issues for manufacturers today. Finding skilled workers, retaining staff, and ensuring employees are productive and engaged are concerns that directly affect a company's bottom line. According to KMS, many leaders report struggles such as high turnover, lengthy learning curves for new employees, difficulty navigating employment laws, and limited engagement or discipline among staff. They work with manufacturers to address these challenges in practical, result-oriented ways. By guiding manufacturers through workforce planning, leadership development, human resources practices, and workplace culture, KMS helps organizations build the talent they need to grow and succeed.



## **Optimizing Processes for Efficiency and Performance**

Delivering high-quality products on time and at a competitive cost is a constant challenge for manufacturers. Many deal with inefficiencies, cost pressures, scheduling problems, equipment downtime, capacity limits, and questions about how to implement automation effectively.

By mapping, measuring, and assessing processes, KMS can help companies pinpoint gaps and uncover opportunities for improvement. Prioritizing changes with the greatest impact allows manufacturers to reduce waste, lower costs, and strengthen overall performance.

## **Strengthening Operations for Long-Term Success**

Running a manufacturing business can be especially demanding for smaller companies, where leaders often wear many hats. Many Kansas manufacturers say they feel overwhelmed by firefighting without a clear plan, limited visibility into inventory, uncertainty about the future value of the business, pressure to grow sales, protecting proprietary information, and navigating innovation with limited resources.

They help manufacturers take a strategic approach to these challenges. By guiding leaders in making data-driven decisions, refining sales and marketing strategies, and implementing long-term business plans, KMS enables companies to operate more efficiently and confidently.

## **Connecting Manufacturers to the Right Expertise at the Right Time**

KMS does not claim to be the expert in every area of manufacturing. Instead, it leverages a carefully vetted network of experts to bring the right knowledge directly to Kansas manufacturers. When a company faces a challenge, whether in operations, workforce development, technology adoption, or business strategy, KMS helps by connecting them with an expert who has the specific experience needed.

This approach ensures that manufacturers receive targeted, practical solutions, efficiently. KMS handles the legwork, from identifying and vetting experts, to matching them with the company's unique needs. The result allows manufacturers to focus on solving the problem rather than spending time searching for the right expert. With KMS coordinating the connection, the right expert is available at the right time, accelerating problem-solving and driving results.

## **Strengthening Manufacturing Through Networks and Collaboration**

Beyond direct company support, KMS plays an active role in strengthening manufacturing through the operation and support of manufacturing networks. The networks connect manufacturers to share best practices, learn from peers, and build meaningful relationships across the industry, across Kansas, and throughout the Kansas City metro region on both sides of the state line.

Through partnerships with Ad Astra Bio and Bio Kansas, the manufacturing networks are expanding their reach and strengthening the broader manufacturing ecosystem in Kansas. As part of this partnership, Ad Astra Bio members are provided complimentary access to KMS manufacturing networks. This collaboration is designed to connect traditional manufacturers with the growing biomanufacturing community, creating shared learning opportunities and accelerating the exchange of best practices across sectors.

Through facilitated plant tours, industry focused events, and collaborative learning opportunities, KMS creates spaces where manufacturers can openly discuss challenges, explore solutions, and learn from one another. This network driven approach accelerates learning, reduces isolation, and helps manufacturers adopt proven practices more effectively.

### **KMS: Where Manufacturers Meet Their Match**

By combining statewide reach, a focus on people, process, and operations, and access to the right expertise, Kansas Manufacturing Solutions helps manufacturers across Kansas build resilient businesses for the future.



## AdAstra BIO in Topeka & DC

### Advocacy with Impact



AdAstra BIO is working on a strong, determined agenda to regulate the biopharmaceutical region, push Kansas life sciences, and achieve advocacy victories to help maneuver top essentials priorities that grow and benefit the region. Here's what we're doing for Kansas life sciences:



#### 340B Program



#### R&D Tax Credit Expansion



#### Workforce Development Funding



#### Biomanufacturing Incentives

*“Advocating for Kansas life sciences means fighting for growth, innovation, and jobs in our state’s future economy.”*



# Sponsor the Future of Kansas Life Sciences

**Kansas** is becoming the Midwest hub for life sciences, biomanufacturing, and commercialization – and **AdAstra BIO** is leading the charge.

Our events, **programs**, and **advocacy** connect founders, pharma, CROs, manufacturers, investors, workforce leaders and policymakers to build a thriving, competitive bioscience economy across the state.

**Sponsoring AdAstra BIO** means putting your company **inside** the engine that is driving deal flow, talent, capital, and national visibility **for Kansas**.

## Where Your Brand Leads

### Kansas Pavilion at BIO US Conference

Put your brand on the global biotech stage



### Annual Conference & VIP Reception

Deals are made, partnerships are formed



### CRO / CDMO Symposium

Accelerator for partnerships & growth



### Founder's Forum

Shaping the future of biomanufacturing.



### Manufacturing Roundtable

Strategic leadership & Roundtable.



### Get Scrolled & Startup Pitch Competition

Networking on the green.



### Midwest Underground BIO Research Journal (KU)

Supporting the next generation.



### Policy & Advocacy

Your voice at the capitol.



## Why Sponsor AdAstra BIO

- Deal flow & partnerships
- Workforce & talent pipelines
- Biomanufacturing growth
- Policy & advocacy
- National visibility for Kansas

**AdAstra BIO**



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# *An Exciting 2026 Ahead.*

With our first year behind us, we're thrilled for what lies ahead in 2026!

The momentum we've built sets the stage for even greater member engagement, expanded programming and industry growth across Kansas' life sciences ecosystem.

## **Incredible Events**

Join us at the Midwest Bio Research Industry Conference KC, new forums, symposiums, and networking events.

We are excited to reconnect with familiar faces, welcome new members, and create new spaces for collaboration.

Engage in sessions tailored to your needs, interests, and growth.

## **Meaningful Connections**

Plug into an ecosystem designed to help you connect with peers and leaders across Kansas' life sciences.

Discover resources and expertise to address your company's specific challenges and opportunities.

## **Workforce Support & Impact**

Take advantage of new initiatives and programs to drive stronger, more skilled workforce pipelines.

Contribute to shaping Kansas' life sciences share your company's specific challenges and opportunities.

*We can't wait to reconnect, exchange ideas, and strengthen our community over the coming year.*

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